Business Solution Classes

CLASSES OVERVIEW

These classes are focused on helping to build workflow centered, intuitive, user-friendly solutions. Each participant will be building their own unique solution based upon the workflow model being taught. Ideally, each individual will leave the class with their own working solution they can immediately use in their business or organization.

The 2 courses are separate and would normally be taken months apart.

The first course **Contact Management** is just 3 consecutive days and lets the individual build a contact management file with intuitive workflow at its core. Handling things like; leads, sales, support and follow-up, with history logs of those contacts. Taking the first does not require taking the second. But if someone wants to take the second, they really need to have taken the first, as it will build upon that foundation.

Idea is to facilitate an individual to build something they will actually use in their business or organization. Then after the first course they actually start to use it in their operations. Then, after a couple of months, if their operation would benefit from a project management component, then they can take their initial file to the next level and take the 2 consecutive day **Project Management** course.

http://HighlandStation.net/pdf/Biz_100.pdf
http://HighlandStation.net/pdf/Biz_200.pdf

Business Solutions
 • **Contact Management** (3 day course)
 • **Project Management** (2 day course)

Each course includes
 • Core database file
 • Printed workbook
Requires Claris/FileMaker 18 or newer (not included)
Class size 2 minimum, 6 maximum.

Cost is $500 for each course and includes files & materials.

Classes to be held in our training facilities in Columbia KY

Contact: classes@ud.net for more information